

Inventory Planning and Budgeting

Sensible merchandise planning and budget control enhancing your profitability

Services

Retail Dimensions, Inc. and Retail Smart Guys work with retailers like you to provide the analytical part of successful retailing. We take your data and turn it into the information you need to make better purchasing decisions, ensure a more positive cash flow and generate more profit. If being able to forecast sales in each product classification at 94+% accuracy would help you put more cash in your pocket then we should be talking. Call us now for a “no strings attached” analysis and find out how we've helped literally hundreds of retailers like you to build better, more profitable, and cash-rich businesses.

Open to Buy/Inventory Planning

We will analyze your inventory and, if necessary, reclassify it to what you need to buy properly. Then we provide a detailed monthly open to buy plan for each class (by location for multi-store retailers). By planning this way, we can help you to reduce markdowns and enhance your profitability. We make sure you have the proper inventory levels in all classes, at all locations.

Sales Forecasting

Far better than simple spreadsheets (or even complex ones!), our inventory plans are based upon the best forecasting system in the industry. Last year, our forecasts were **94+% accurate across over 500 doors**. With that level of accuracy, we can plan your business properly, ensuring you bring in the right goods to the right location at the right time.

Cash Flow Planning

We will make sure you know what you need to maintain in monthly sales in order to pay all your bills and reduce your debt. We help our clients pay down debt, instead of taking more cash out of the bank!

Technical Issues

Struggling with technical issues? Can't get at your data? Trying to figure out what technologies to apply to your business? Retail Smart Guys can help with all of these issues, and more. Technology should serve your business, and if it isn't, RSG can assess your technology and help you develop a plan to use your technology to benefit your business. Contact us to give you a referral.

Do any of these issues worry you?

- Not enough cash to pay your bills?
- Not enough customers coming in the door?
- Too much inventory?
- Not enough of the right inventory?
- Need an Open To Buy plan?
- Excessive markdowns ruining your bottom line?
- Technology issues that you cannot solve?
- Uncertain about your future?
- Difficulty with vendor negotiations?
- Not sure if you're doing the right thing with your business?

If any of the above apply to you, then call us now at 503-644-5301 ext. 152. We can help you figure out the toughest parts of your business. We'll even do a FREE ANALYSIS of your business to point you in the right direction. We'll help you find the answers.